ORIGINAL

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June 14, 2002

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JUN 1 4 2002

FEDERAL COMMUNICATIONS COMMISSION
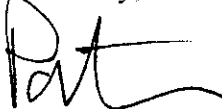OFFICE OF THE SECRETARY

VIA COURIER

Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, DC 20554

Ex Parte
CC Docket Nos. 96-98, 98-147, 01-338, 02-33

Dear Ms. Dortch:

Pursuant to Section 1.1206 of the Commission's rules, 47 C.F.R. § 1.1206, this will provide notice that on June 13, 2002, Julia Strow, Vice President - Regulatory Affairs, Chris Gatch, Chief Technology Officer, and Brian Musselwhite, Director – Regulatory Affairs, Cbeyond Communications and the undersigned met with Robert Pepper, Scott Marcus, and Don Stockdale of the Office of Plans and Policy. We introduced Cbeyond and highlighted key pending regulatory issues as set forth in the attached document, which was provided at the meeting.
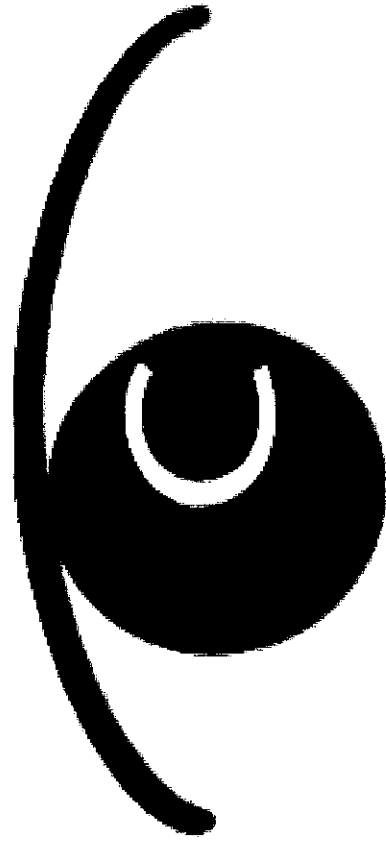
Sincerely,

Patrick J. Donovan
Counsel for
Cbeyond Communications

cc: Robert Pepper
       Scott Marcus
       Don Stockdale

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List ABCDE

CBEYOND COMMUNICATIONS

June 2002

Cbeyond Communications

"We knew the problem we were trying to solve... to give communication ... prices they ...

CBEYOND COMMUNICA...
...Group...
Founder and CE...

Our Mission:

To give "Big Business" tools to Small Businesses at prices they can afford and that Cbeyond can deliver profitably.

Our Vision:

To be #1 in the admiration and loyalty of our customers.

Our Values:

Passion for the Customer
Foundation of Integrity
Attitude of Responsibility
Balance
Pursuit of Improvement

Cbeyond's Business Model

Customers want what we're selling

CBEYOND
COMMUNICAT
Cbeyond Sales an

Target Market

Small businesses with 5-25 lines in Tier 1 markets.

Facilities-based Communications Service Provider

- Utilize next generation architecture
- Use DS1 loops provided by ILECs for last mile connection to our customers

Core Competencies

- Integration of voice and Internet applications
- Direct sales force
- State of the Art Operation Support Systems (OSS) and Business Support Systems (BSS)
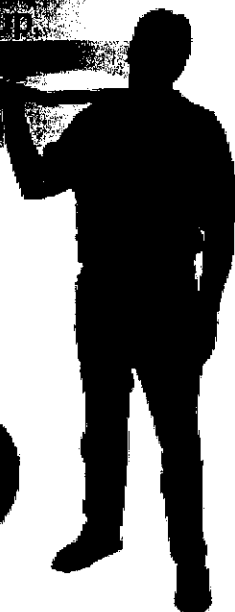
Network Technology

- Cisco Powered, local VOIP network
- Single integrated voice and data network

Cbeyond Communications – Facts

...service provider to...

CBEYOND COMMUNICAT...
Cbeyond Network Architect

General	Founded in November, 1999 260+ Employees Headquartered in Atlanta, GA
Current Services	Local and Long Distance Voice; Broadband Internet access; Website Services; Email; Voicemail; Conference Calling;Toll-Free; Calling Card
Current Markets	Atlanta, Dallas, Denver
Customers	2,900
Investment	$40 million
Technology	Cisco Systems

Fully Funded $141M private equity led by Madison Dearborn Capital Partners, Battery Ventures Partners, Vantage Point Ventures Partners and Morgan Stanley $240M private debt financing

Cbeyond Communications

The Digital Divide

High
Moderate
Low

Small
Medium
Large

Size of Business

High
Moderate
Low

Small
Medium
Large

Size of Business
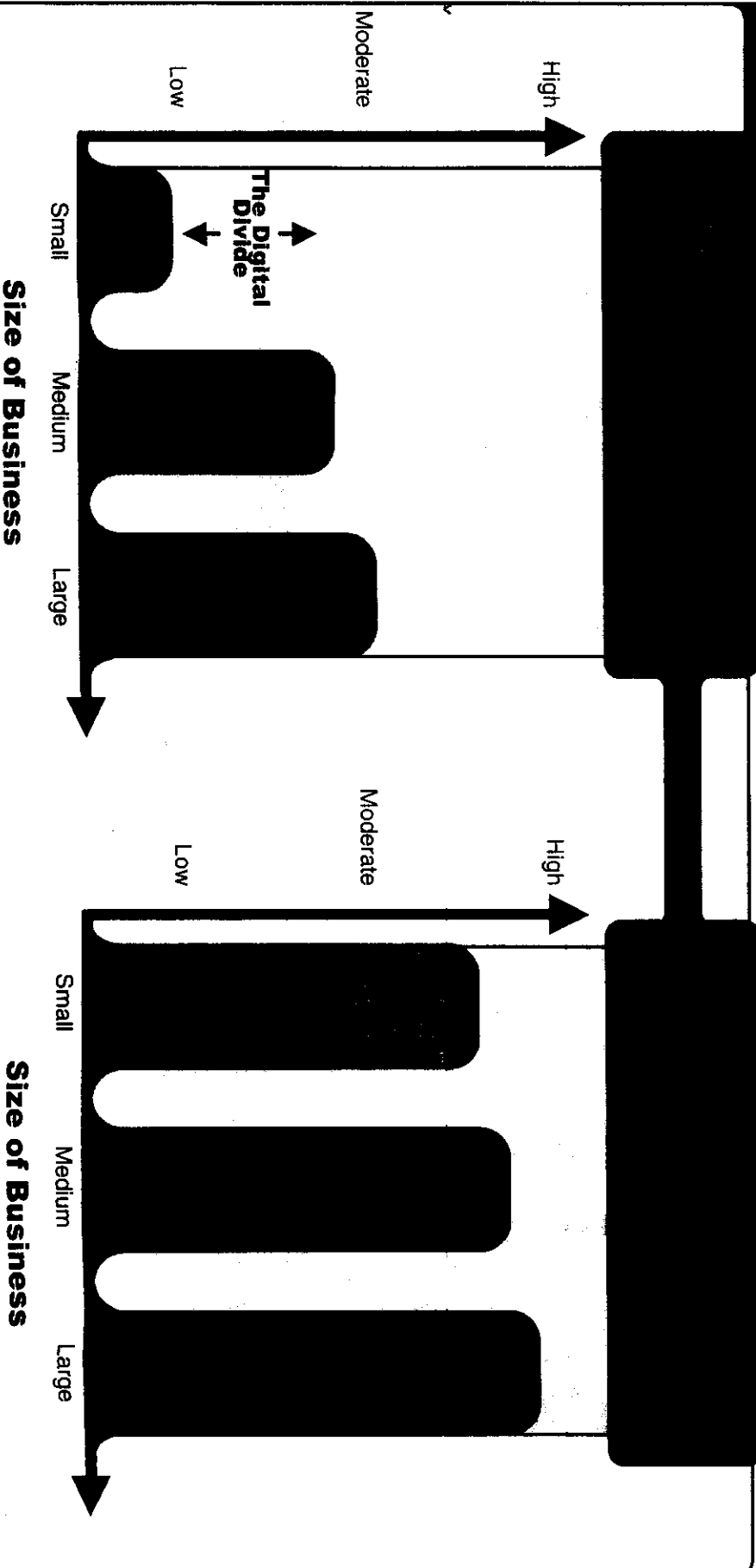
Cbeyond - A Single Solution

"The way small businesses are communicating and operating is dramatically changing... and Cbeyond is enabling it."

CBEYOND
COMMUNIC
Executive Vice
Chief Operations

- One company
- One contact
- One connection for voice and data
- Reliable always on, high speed Internet – up to 50 times faster than a dial up modem
- Flexible bandwidth that adjusts to your needs at any moment
- Lower cost and higher value than typical phone service

Cbeyond - Leading Innovation

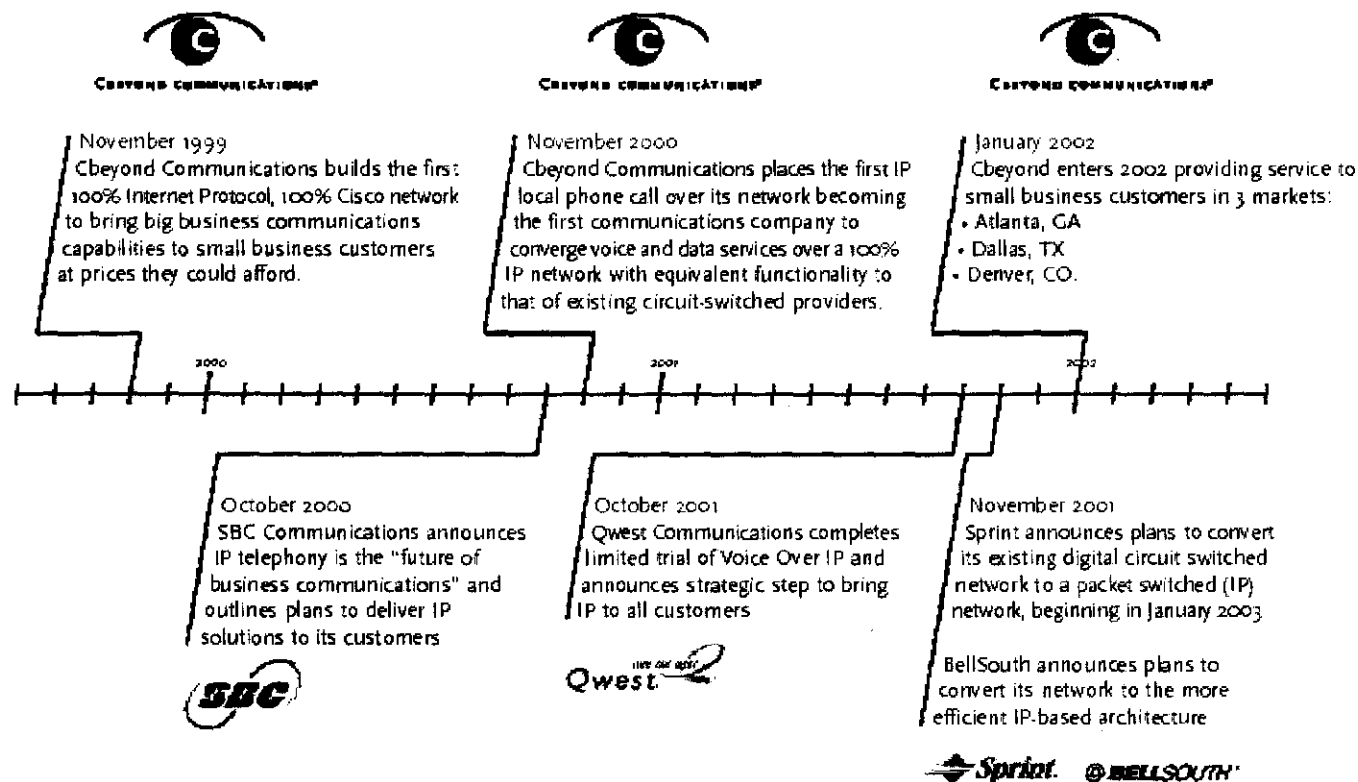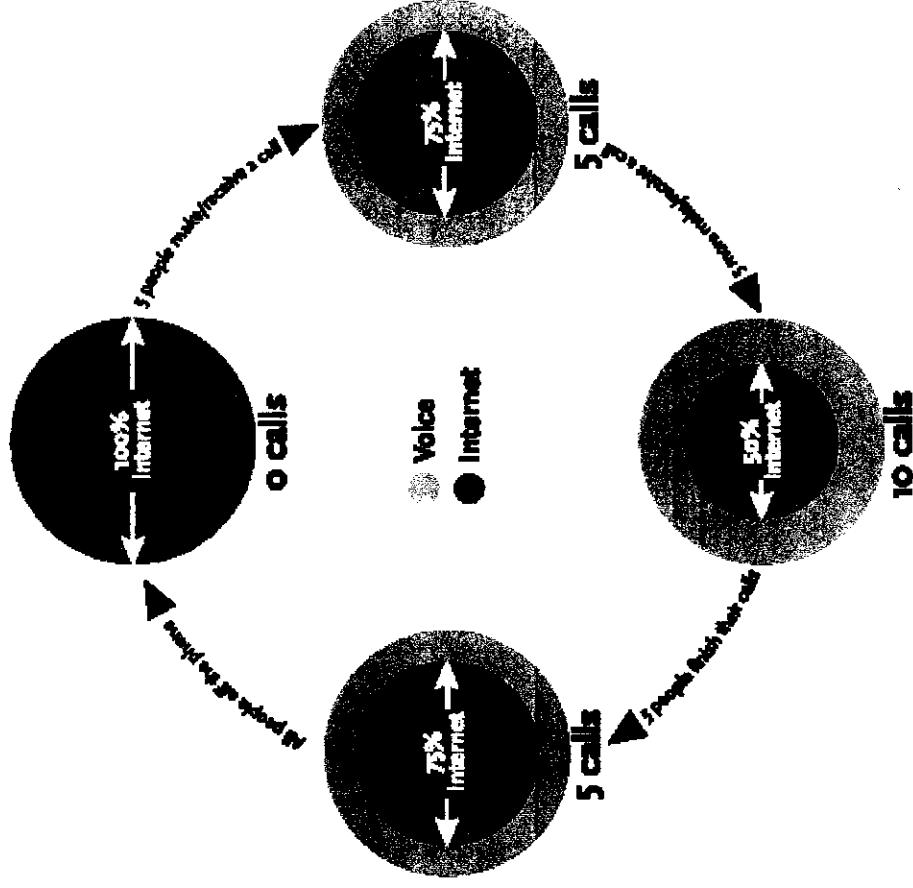Cbeyond is leading the communications' revolution that is transforming America's telephone network. Nearly all major communication providers have announced plans to convert their circuit-based networks into the type of Internet Protocol network that Cbeyond has already successfully built and deployed.

November 1999
Cbeyond Communications builds the first 100% Internet Protocol, 100% Cisco network to bring big business communications capabilities to small business customers at prices they could afford.

November 2000
Cbeyond Communications places the first IP local phone call over its network becoming the first communications company to converge voice and data services over a 100% IP network with equivalent functionality to that of existing circuit-switched providers.

January 2002
Cbeyond enters 2002 providing service to small business customers in 3 markets:
- Atlanta, GA
- Dallas, TX
- Denver, CO.

October 2000
SBC Communications announces IP telephony is the "future of business communications" and outlines plans to deliver IP solutions to its customers

October 2001
Qwest Communications completes limited trial of Voice Over IP and announces strategic step to bring IP to all customers

November 2001
Sprint announces plans to convert its existing digital circuit switched network to a packet switched (IP) network, beginning in January 2003.

BellSouth announces plans to convert its network to the more efficient IP-based architecture
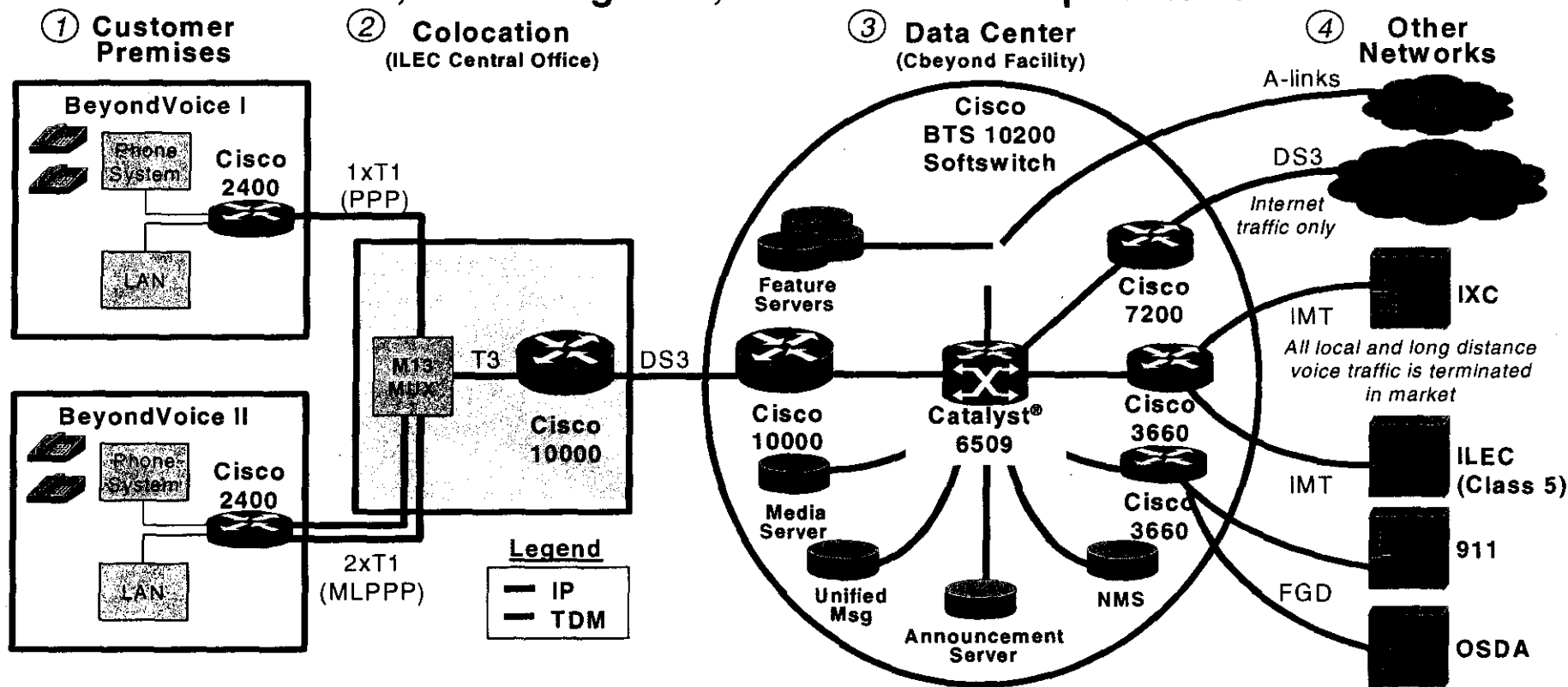
Cbeyond – Breakthrough Technology

Cbeyond's Next-Gen Network is 100% IP and 100% Cisco

CBEYOND COMMUNICATIONS

Cbeyond's Class 5, VoIP network is fully interconnected with three different ILECs; including SS7, LNP and 911 capabilities

① **Customer Premises**

② **Colocation** (ILEC Central Office)

③ **Data Center** (Cbeyond Facility)

④ **Other Networks**

BeyondVoice I

Phone System

Cisco 2400

LAN

1xT1 (PPP)

BeyondVoice II

Phone System

Cisco 2400

LAN

2xT1 (MLPPP)

M13 MUX

T3

Cisco 10000

DS3

Cisco 10000

Legend
- IP
- TDM

Cisco BTS 10200 Softswitch

Feature Servers

Catalyst® 6509

Media Server

Unified Msg

Announcement Server

NMS

Cisco 7200

Cisco 3660

Cisco 3660

A-links

DS3

Internet traffic only

IMT

IMT

FGD

IXC

All local and long distance voice traffic is terminated in market

ILEC (Class 5)

911

OSDA

www.cbeyond.net

Confidential - Proprietary Information
Subject to Non-disclosure Agreement

CBEYOND COMMUNICATIONS